



# 2018 Company Presentation





# History



- 1984 Established Hans Kjellerup A/S, Stenløse Denmark
  - Agents for Ruston Gas Turbines Ltd
- 2000 Signed Service Centre Agreement with Alstom (now Siemens)
  - Covering all Scandinavian & Baltic countries (10 countries)
  - Achieved level 5 status on TA1750, TB5000, SGT-100, 200 & 300 turbines
  - Completed 1,000 m2 workshop, Esbjerg Denmark
- 2008 Established Gas Turbine Services A/S
- 2014 Expanded workshop with additional 5,000 m2
- 2014 Major investment by new shareholder / Existing Customer
- 2016 Hans Kjellerup renamed / rebranded as;

# **•GAS TURBINE SERVICES**







#### **GTS Facilities**

#### • 2000

Workshop and office facilities 1000 m2

• 2014

- Workshop and office facilities + 5000 m2
- Location of GTS Facilities
  - HQ & Main Workshop, Esbjerg Denmark
  - InoPower A/S Controls, Aalborg Denmark
  - Gas Turbine Services (Lincoln), Lincoln UK
  - Gas Turbine Services Dubai, UAE
- Third party Partners
  - IER Dubai, UAE
  - UES Oman







#### **Key Facts**

- Annual Turnover £36 million
- Annual spend on Siemens OEM spares £7.5 million
- Currently stock value of OEM parts inclusive pool engines £22 million
- Average 16 workshop overhauls per year.
- Current first time test pass rate 97% (based on last 50 engines tested)



# Major equipment



#### Zero rated Core Engine - Strategic stock and Cores under overhauls

- 1 x TA1750 in Module form
- 1 X TB5000
- 3 X TB5400
- 3 x SGT-100 (4.9mw DLE /Conventional/MPI )
- 3 x SGT-100 ( 4.9MW Std Combustion ) under overhauling
- 1 x SGT-100 (5.25mw Conventional)
- 3 x SGT-200 Gas Generators (6.45mw Twin/Single Shaft)
- 3 x SGT-200 Power Turbines (6.45mw Twin/Single Shaft)
- 1 x SGT-300 DLE (7.9mw)
- 2 x SGT-300DLE (7.9MW) under overhauling
- 1 x SGT-300 Std Combustion (7.9MW) under overhauling
- **Alternators (Refurbished)**
- TB5400 / SGT-100 / 200 / 300
- Gearboxes (Refurbished)
- TB5400 / SGT-100 / 200 / 300
- Parts supply agreements with Allen Gears & Voith





## Service Contract (LTSA) sites

#### Multiple LTSA contracts in operation:

- 2 x TB5400 Offshore Gen/Pump sets (Poland)
- 6 x TB5400 Offshore Gen sets (Denmark)
- 6 x TB5400 Offshore compressor drivers (Offshore UK)
- 3 x SGT 100 Offshore Gen sets (UK)
- 3 x SGT-100 DLE/CHP Gen sets (Denmark)
- 4 x SGT-100 DLE/CHP Gen sets (Denmark)
- 3 x SGT-100 Offshore Gen sets (Norway)
- 1 x SGT-200 Gen set (Denmark)
- 5 x SGT-200 Offshore Gen set/pumps (Denmark)
- 6 x SGT-100 Offshore Gen sets (Middle East)
- 3 x TB5000 Onshore Gen sets (Middle East)
- Total 42 core engines under LTSA as at Jan 2018





#### **Siemens Service Centre Agreement - Clarification**

- Following a 30+ year relationship with the OEM (under multiple OEM ownership) Gas Turbine Services made a strategic decision not to renew the SCA as of 31/12/2015
- Proactive commercially driven decision
- Relationship with Siemens is still strong and we continue to be a major spares customer trading £5+ million per annum
- All processes, procedures and operational activities remain unchanged and fully in line with current OEM specifications





### **TA 1750 work**

- Several Full workshop overhauls
  - TA1500 to TA1750 upgrades
- CT/PT Blade change
  - Blade distribution and balancing
- CT/PT stator overhaul capability
  - Level 5 jig and tooling
- OEM approved upgrades
- Specialist Coatings
  - Sermatel DP5380 / Metco TBC
  - S4000 Smooth seal









### TB 5000 / TB5400 work

- Over 50 Full workshop overhauls
  - 12 TB5000 to TB5400 upgrades
- CT/PT Blade change
  - Blade distribution and balancing
- CT/PT stator overhaul capability
  - Level 5 jig and tooling
- OEM approved upgrades
  - PT Diffuser
- Specialist Coatings
  - Sermatel DP5380 / Metco TBC
  - S4000 Smooth seal
- Full load Test capability











### **TB 5400 upgrades**

- 12 packages upgraded to date
- 1 completed 2015/16
- 3 planned 2017/18
- Full package capability









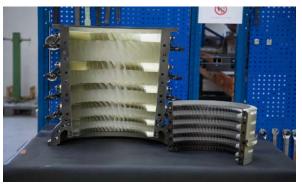


#### SGT 100 - Typhoon

- Over 15 workshop overhauls
- HP/LP stator overhaul capability
  - Level 5 jigs and tooling
- HP compressor abradable track replacement
- Full rotor overhaul capability
  - Level 5 jigs and tooling
- Specialist Coatings
  - Sermatel DP5380 / Metco TBC
  - S4000 Smooth seal
- Full load test capability
- Customer or DNV witness testing











#### SGT 200 - Tornado

- Over 25 workshop overhauls
- CT/PT stator overhaul capability
  - Level 5 jigs and tooling
- Interduct / PT1 lagging capability
- Full rotor overhaul capability
  - Level 5 jigs and tooling
- Specialist Coatings
  - Sermatel DP5380 / Metco TBC
  - S4000 Smooth seal
- Full load test capability
- Customer or DNV witness testing











#### SGT 300 - Tempest

- 3 x workshop overhauls
- HP/LP stator overhaul capability
  - Level 5 jigs and tooling
- HP compressor abradable track replacement
- Full rotor overhaul capability
  - Level 5 jigs and tooling
- Specialist Coatings
  - Sermatel DP5380 / Metco TBC
  - S4000 Smooth seal
- Full load test capability
  - Currently site test only
  - In house testing scheduled for mid 2017
- Customer or DNV witness testing









- <u>Allen Gears</u>
- TA 1750
- Epicyclical
- TB5400
  - Epicyclical / Double Helical
- SGT-100 Typhoon
  - Epicyclical
- SGT-200 Tornado
  - Epicyclical
- SGT-300 Tempest
  - Epicyclical

- David Brown (GEC Gears)
  - SGT-200 Epicyclical
- <u>Rademaker</u>
  - TB5400 Epicyclical / Double
    Helical





### **Case Studies**

- Apache UK North Sea
  - SGT100 Convert from single to twin Igniter dramatically improving start reliability
- Maersk Oil and Gas Danish North Sea
  - Convert 11 x TB5 & TB54 to 'Fully Instrumented' BN3300/3500, giving greater operational diagnosis, reliability and forward planning / condition based maintenance
- Maersk Oil and Gas Danish North Sea
  - Upgrade of Maersk's fleet from TB5000 to TB5400 specification, giving increased power and combustion stability and start up reliability
- Danish onshore SGT-100 fleet
  - Conversion of all SGT100 machines from conventional to DLE inclusive MKII to full IDS enabling remote monitoring / troubleshooting, resulting in increased uptime for
  - the customers





#### **Case Studies – Cont.**

#### • TB 5000/5400

- Redesign of TB Exhaust Volute internal profile eliminating cracking and dramatically reducing unit outage times during maintenance
  - 13 installed to date
- Improved coatings, exceeding OEM Spec, giving extended component life and time between overhauls, reducing through life maintenance costs

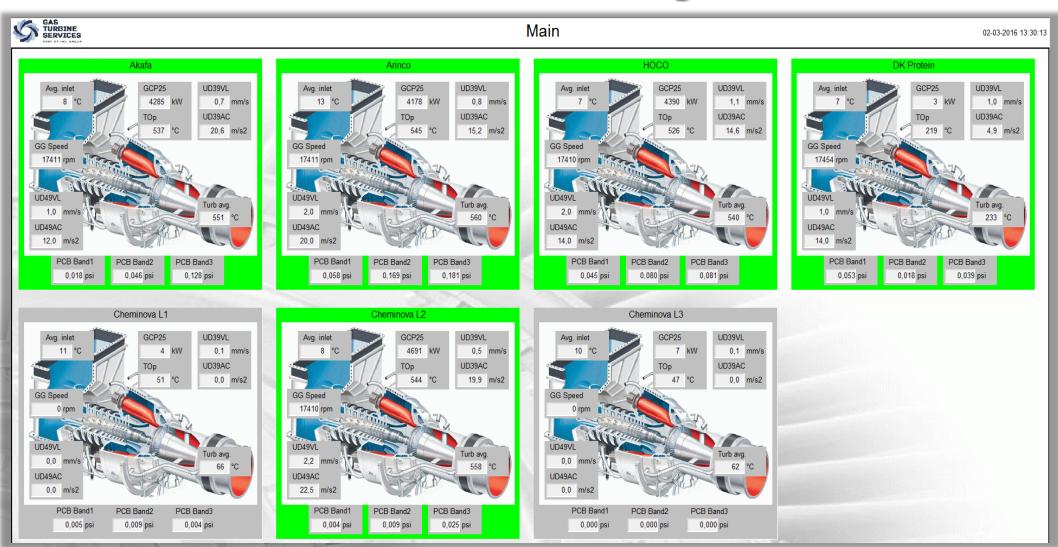
#### Maersk Denmark SGT-200

- Conversion of 5 x SGT 200 units to MPI allowing full burner interchangeability across the fleet
- General
  - Numerous repair schemes developed 'in house' providing the option to repair not replace, giving reductions in through life maintenance cost





#### **Remote Monitoring**







### **Customer references**









Occidental of Oman Inc. أوكسـيدنتال عمان انكربوريتد















## Why choose GTS as your preferred partner?

- Guaranteed OEM levels of quality
- Quicker response and turnaround times
- Cost reductions of up to 20%
- Peace of mind





#### Future plans and Expansions going forward 2018-2020

- •Additional product range support for SGT400 gas turbines
- •Development of In-House core engine test facilities
- •Global Expansion of Sales Team Network
- •Further innovations of in-house repair procedures
- •New supportive services for other OEM gas turbine models



Gas Turbine Services New Core Engine Test Center - Esbjerg Denmark \*\*\*\*TB5000, SGT100, SGT200, SGT300 & SGT400 Core Engines\*\*\*\*



